

Protect your UPS Investment by Managing your UPS LifeCycle



Certainty in a connected world.

A UPS is an **investment in the protection and availability of your physical IT infrastructure**. As with any purchase, your results are only guaranteed if you **protect that investment**. In the case of a UPS, that means taking certain actions corresponding to benchmarks along the **UPS LifeCycle**.

APC by Schneider Electric provides recommendations for every phase of the LifeCycle, as well as **selection tools to help you decide** the best course of action. Ensuring that your UPS - and your business critical applications - are **always On**.

When refreshing
or consolidating your
IT Environment:

Ask Yourself
These Questions:



Will the majority of
your equipment be
on premise?

If the majority of your equipment is
on premise...

Do you currently have a UPS supporting this
equipment?

YES

How long have you had
this UPS?

Have you ever replaced
the battery?

Do you have plans to add
any other equipment to the
UPS in the future?

Do you currently have
enough runtime on
battery?

NO

What is the power
draw on your server
and other equipment?

Is there anything
else that you'll be
connecting to the
UPS?

How much runtime do
you need?



...Or in the Cloud?

If the equipment is primarily in
the cloud...

Do you have a UPS supporting the Network Switch
that connects you to your cloud based applications?

YES

How long have you
had this UPS?

Have you ever replaced
the battery?

Do you have plans
to add any other
equipment to the UPS
in the future?

How much runtime do
you need?

NO

What switch are you
using?

Is there anything
else that you'll be
connecting to the
UPS?

How much runtime
do you need?

APC Solutions &
Recommendations

The UPS LifeCycle

<3 Years
Extended Warranty



3-7 Years
Replacement Battery



5+ Years
New UPS






Green
Premium
Product

UPS LifeCycle

Keep in Mind

UPS life expectancy fluctuates greatly depending on 5 factors:

- placement
- ambient temperature
- cycling
- maintenance
- battery chemistry & battery storage

Solution	Benefits	Help Me Choose
<p>Extended Warranty</p> 	<p>Protection for your customer's system, peace of mind for you.</p> <ul style="list-style-type: none"> • Free shipping • Technical support • Parts included • Warranty Duration Options 	<p>Service Selector</p> <p>Type any UPS part number into this tool to select the appropriate extended warranty SKU.</p>
<p>Replacement Battery</p> 	<p>Consider a Replacement Battery</p> <ul style="list-style-type: none"> • Fully assembled for easy hot-swap installation • Re-usable packaging with clear instructions on how to properly dispose of spent batteries. • Prepaid postage to a nearby recycling partner 	<p>Upgrade Selector</p> <p>Type any UPS part number into this tool to select the appropriate RBC (replacement battery cartridge).</p>
<p>New UPS</p> 	<p>Consider a New UPS with updated features.</p> <ul style="list-style-type: none"> • Updated Features: Most new units are Energy Star rated and have "Green Mode" for maximum efficiency • Discounted Pricing: For trading in your old UPS with our Trade-UPS program! 	<p>UPS Selector</p> <p>Use this tool to select the best UPS for your customer based on their IT equipment, power draw, and runtime requirements.</p>

Upgrade & Save

Trade-UPS Program



APC's exclusive Trade-UPS program allows you to upgrade your old UPS.

- Receive a discount on a brand new APC UPS
- Trade in ANY UPS regardless of brand for a new APC UPS.
- Trade in ANY UPS for up to 4X the VA range.

[Learn more on apc.com](http://apc.com)

*Charge-UPS only applicable on select Smart-UPS SKUs.

Life Is 

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